

Appendix C Pricing Index
DIR-TSO-3838
SHI Government Solutions, Inc.

APPLE BRANDED PRODUCTS	
This contract serves eligible state, local government and higher education entities	
Products	DIR Customer Discount % off MSRP*
Desktops	
iMac	7.00%
Mac Mini	7.00%
Mac Pro	9.00%
Laptops	
MacBook	7.00%
MacBook Air	7.00%
MacBook Pro	7.00%
Tablets	
iPad	6.00%
iPad Mini 4	4.00%
iPad Pro	7.00%
iPod	
iPod Shuffle	10.00%
iPod Touch	8.00%
Peripherals & Accessories	
Accessories	10.00%
Cases & Covers	11.00%
Power	12.00%
Cables & adapters	12.00%
Related Services	DIR Customer Discount % off MSRP*
AppleCare	23% - 53%
AppleCare for iMac - 3 year	30.00%
AppleCare for Mac Mini - 3 Year	53.00%
AppleCare for Macbook Air, Macbook Pro 13in, MacBook	30.00%
AppleCare for Mac Pro - 3 Year	30.00%
AppleCare for Macbook Pro 15in -3yr	30.00%
AppleCare for display - 3 Year	30.00%
AppleCare for Apple TV - 2 Year	31.00%
AppleCare+ for iPad - 2 Year	30.00%
AppleCare+ for iPod Touch/Classic - 2 Yr	30.00%
AppleCare+ for iPhone 6, 6 Plus & SE - 2 Year	23.00%
AppleCare+ for iPhone 6S, 6S Plus, 7, 7 Plus - 2 Year	23.00%
AppleCare OS Support - Select	20.00%
AppleCare OS Support - Preferred	20.00%
AppleCare OS Support - Alliance	20.00%
AppleCare OS Support - Extra Contact (for Preferred and Alliance Only)	20.00%
AppleCare Help Desk Support	30.00%
AppleCare Technician Training	30.00%
Custom Kitting Services - Per 1x Box Consolidate all items into single box for shipment	50.00%
Custom Kitting Services - Per 1x Box Integrate accessories with Device	50.00%
PC Configuration: Asset Tagging & Reporting - Per 1x Unit - Standalone	50.00%
Laminated Asset Tagging & Reporting - 1x - Standalone Tag	50.00%

Related Services	DIR Customer Discount % off MSRP*
Laminated Asset Tag w/High Tack & Reporting-1x-StandaloneTag	50.00%
PC Configuration: Asset Tagging & Reporting - Per 1x Unit - Combined with Additional Service	50.00%
Laminated Asset Tagging & Reporting (Per 1x Tag)	50.00%
Laminated Asset Tag with High Tack & Reporting (Per 1x Tag)	50.00%
Apply Customer-supplied screen protectors	50.00%
Create AppleID	50.00%
Chromebook Config: Unbox, Device enrollment, data capture	50.00%
Chromebook Config: Enroll device	50.00%
Cart Configuration: Wiring and Assembly	50.00%
Includes serial # scan/capture, un box and re box of hardware, boot up and system failure test	50.00%
Deployment of customer supplied Image	50.00%
EPS file required for logos	50.00%
Custom Config: SIM Card Install + Sim Card Capture	50.00%
EPS file required for logos	50.00%
Loading of Inhouse Applications, or App Store Applications	50.00%
Payload less than 1GB	50.00%
Payload 1GB-3GB	50.00%
Payload 3GB-5GB	50.00%
Payload 5GB +	50.00%
Warehouse Services: Monthly Warehousing - Per 1x Asset / Per Month	50.00%
Custom Config: Load programs or files on USB drives	50.00%
Asset Tag Print Without Application - per 1x tag	50.00%
Laminated Asset Tag Print Without Application - per 1x tag	50.00%
LaminatedAssetTag w/ HighTack Print w/o Application-per1xtag	50.00%
Additional Asset Tag on packaging (Per1xTag)- Add On Service	50.00%

*Important Note: Vendors quote to DIR customers shall include the DIR administrative fee. The fee will be added after discount off MSRP is applied.